

**AGENDA BILL**

**Beaverton City Council  
Beaverton, Oregon**

**SUBJECT:** Contract Award - Authorization to Award  
Contract for Photo Enforcement Systems  
and Related Services

**FOR AGENDA OF:** 05-01-18 **BILL NO:** 18098

**Mayor's Approval:** Denny Harte

**DEPARTMENT OF ORIGIN:** Police JMM

**DATE SUBMITTED:** 04-24-18

**CLEARANCES:** Finance DRW  
Purchasing DRW  
City Attorney CW

**PROCEEDING:** Consent Agenda  
(Contract Review Board)

**EXHIBITS:** 1. Evaluation Results

**BUDGET IMPACT**

EXPENDITURE	AMOUNT	APPROPRIATION
REQUIRED \$456,000 (Red Light)	BUDGETED \$348,603*	REQUIRED \$106,397
\$157,032 (Mobile Speed)	\$239,261*	\$-0-

\*Account Number 001-60-0627-511 and 001-60-0626-511 General Fund – Police Department – Photo Red Light Program – Professional Services and Photo Traffic Enforcement – Professional Services accounts. The amounts budgeted are included in the Proposed FY 2018-19 Budget that will be reviewed by the Budget Committee and can be amended to include the additional \$106,397 required appropriation.

**RECOMMENDED ACTION:**

The City Council acting as Contract Review Board, authorizes the Mayor to sign a contract for Fiscal Year 2018-19 to Conduent State and Local Solutions, Incorporated, of Germantown, Maryland, in the amount of \$613,032 to provide photo enforcement systems and related services. The contract is for an initial five-year term from FY 2018-19 to FY 2023-24 and can be renewable for five additional one-year terms at the City's option through FY 2028-29 based on Council's approval of future budgets and City Attorney's approval of the contract form. The contract's total value for the initial five-year term would be \$3,190,243 for the current amount of monitored systems (eight approaches at monitored intersections and two mobile speed enforcement vans). If the contract is extended for five additional one-year terms, the total estimated expenditure for this contract would be \$6,712,539.

**HISTORICAL PERSPECTIVE:**

The City of Beaverton has had a successful photo enforcement program since 1996. In October 2000, the City contracted with Redflex Traffic Systems to provide photo enforcement services to Beaverton. The current contract with Redflex will expire on June 30, 2018.

**INFORMATION FOR CONSIDERATION:**

The City's Request for Proposal (RFP) for Photo Enforcement Systems and Related Services was advertised in the Daily Journal of Commerce on February 23, 2018. The RFP closed at 2:00 PM on March 23, 2018, and the City received three proposals. The three firms that submitted proposals were: American Traffic Solutions (ATS), Conduent State and Local Solutions, Inc., and Redflex Traffic Systems, Inc. Staff evaluated and conducted a weighted scoring of all the proposals based on criteria that included Firm Background, Key Personnel, Project Approach and Understanding, MWSDV and ESB Programs, and Proposed Fees.

From these results, the top two proposals were selected as the top-tier responses and the firms submitting those proposals were invited for an interview. The two top-tier firms were: Conduent State and Local Solutions, Inc., and Redflex Traffic Systems, Inc.

The interview provided an opportunity for clarification and elaboration of each proposal. From this process, staff identified Conduent State and Local Solutions, Inc., as the top proposer to assist the City in providing Photo Enforcement Systems and Related Services. The firm received a consensus score of 97 of the maximum 100 points available. The complete evaluation results are shown in Exhibit 1.

The selection committee determined that Conduent State and Local Solutions, Inc., will best meet the needs of the City. The firm has extensive experience in providing Photo Enforcement Systems and Related Services in other cities and has clearly described how it intends to help the City achieve the goals of its photo enforcement program.

The services to be provided to the City by Conduent State and Local Solutions, Inc., include:

- Provide Photo Enforcement Systems – Red Light and Speed (Mobile and Intersection).
- Provide Related Services Site Selection, Violation Capture, Processing, Mailing, and Storing.
- Assistance with annual public information campaigns on traffic safety.
- Promoting use of M/W/SDV/ESB firms in connection with the construction of new equipment at designated intersections.

**Photo Enforcement Systems & Related Services, Solicitation #3300-18B  
Evaluation Committee Score Sheet of Interviews**

<b>Company Name</b>	<b>Evaluation Factor</b>	<b>Total Possible</b>	<b>Consensus Scoring</b>	<b>TOTAL</b>
<b>Conduent State &amp; Local Solutions, Inc.</b>	1. Knowledge and Experience	20	20	20
	2. Project Approach and Understanding	30	30	30
	3. Technical Specifications for Photo Enforcement Systems and its Databases	15	13	13
	4. Compensation and Method of Payment	25	24	24
	5. MWESB & ESB Program	10	10	10
	<b>Total Maximum Points</b>	<b>100</b>	<b>97</b>	<b>97</b>
<b>Redflex Traffic Systems, Inc.</b>	1. Knowledge and Experience	20	15	15
	2. Project Approach and Understanding	30	25	25
	3. Technical Specifications for Photo Enforcement Systems and its Databases	15	11	11
	4. Compensation and Method of Payment	25	25	25
	5. MWESB & ESB Program	10	10	10
	<b>Total Maximum Points</b>	<b>100</b>	<b>86</b>	<b>86</b>